## **Technical Sales Engineer**

(Based in Petaling Jaya, Selangor)

- Good remuneration package
  - > Bonuses, Sales commission, EPF contribution, Medical Claims
  - > Sales incentive if achieved annual sales target
  - Daily transport allowance
  - Long term service reward
- Good and friendly working environment
- Representing reputable international brand in Malaysia

## **Job Description**

- Diploma or Degree in Engineering Field
- 2 to 3 years of experience in sales with good track record. (Fresh graduate with good academic results could be considered)
- Ability to work with minimum supervision
- Positive attitude, excellent communication skills and pleasant disposition
- Highly motivated with strong desire to succeed
- Able to start work within a short period
- Must possess own transport with valid D driving license and willing to travel within Peninsula Malaysia

## **Role and Responsibilities**

- Handle enquiries and provide solution and technical advice to the customers
- Generate new sales and develop new accounts from internal sales lead
- Services Existing customer and ensure maximum satisfaction
- Effectively and accurately manage personal revenue pipeline to maximize all new business opportunities
- Resourceful, hardworking with outgoing personality, a team player
- Good communication, negotiation and inter-personal skills and the ability to deal with people at all levels.
- Build a strong customer relationship
- Able to demonstrate a "can-do" attitude and willingness to work hard to succeed
- Training provided.

Please send in your application letter together with CV to apply